

## Supply Chain as a Control Problem

Today's forces of interest for the supplier, manufacturer, and customer require ever-increasing levels of supply chain agility and inventory management to continuously improve operational efficiency. As these forces interact across the supply chains, further refinement of standards in the areas of sensing, measurement, communication, control, decision policy, organizational structure, practitioner responsibility, and implementation practices are required to move supply chain metrics of interest to new levels of performance and reliability.

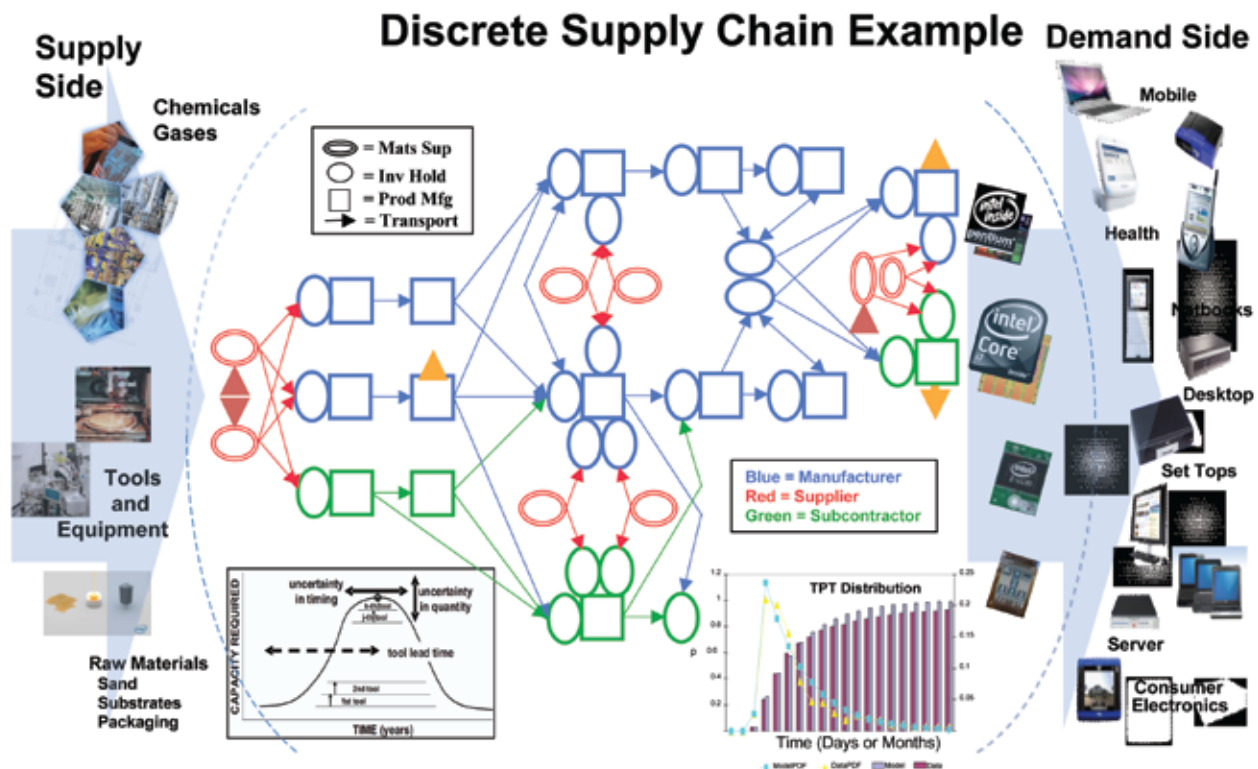
### Grand Control Challenge

**Well-controlled supply chains can deliver**

- the right product
- in the right quantity,
- from the right sources,
- to the right destinations,
- in the right quality/condition,
- at the right time,
- for the right cost;

**while**

- reducing inventories,
- increasing supply chain agility,
- reducing operational cycle time,
- optimizing supply product mix relative to the demand mix, and
- enabling maximum business profitability.



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## Nature of Supply Chain

**Multiple Ownership:** A company's performance in the supply chain is affected by its suppliers, customers, suppliers' suppliers and customers' customers, and its collaboration with them. Each company has a vested interest in all the links in the supply chain, not just those of direct suppliers and customers.

**Constant Evolution:** Products and equipment in the supply chain may run their complete life cycles as the overall performance is being improved. Fast ramp-up and ramp-down of products, and their accompanying processes and toolsets, pose challenging transition problems.

**Uncertain Dynamics:** Supply chains are stochastic, nonlinear, and time varying. In addition to transport and throughput times being affected by "simple" logistical and manufacturing systems and related processing loads, they are affected by weather, politics, culture, innovations, contractual relationships, and other complex human interactions.

**Risk Management:** Common risk management measures, such as safety stock, contingency systems and procedures, customer and supplier agreements, and shipping time allowance, can greatly affect supply chain agility, maintainability, customer satisfaction, and of course, cost.

## Present State of the Art

**Modeling:** Treating a segment of the supply chain as a network of inventories and specialization processes with preconfigured connections and estimated production dynamics.

**Control:** Using supply and demand forecasts to specify material processing and distribution rates that mitigate inventory control limit violations. Model predictive control (MPC), for example, has been successfully applied to several segments of the supply chain, where traditional supply chain solutions have had difficulty (see Figure 1).

**Optimization:** Incorporation of economics and business logic to direct material to locations that maximize agility while minimizing unnecessary processing and shipping. Typically, solutions with longer time horizons and a greater model abstraction (such as planning and scheduling) are implemented as supervisory layers above the control layer.

## Challenges to be Solved

**Crossing Company Boundaries:** Incorporate pricing on the supply and demand side while maintaining local autonomy, share information, and create a win-win-win approach among the suppliers, customers, and manufacturer. Moving beyond simple data exchange is deemed essential to executing local optimization in a collaborative manner and to thereby achieve the greater benefits of global optimization.

**Demand/Supply Forecast:** Accurate forecast models are essential for tight supply chain management. The challenge is how to forecast the supply and demand and quantify and account for uncertainties.

**Managing Risks:** How should strategic decisions such as system capacity allocations be derived and implemented with a tolerable investment and business risk? What are the optimal uncertainty buffers across the supply, demand, and manufacturing domains? Can options theory, for example, be used to support or even optimize both investment and production decisions?

**Supply Chain Cost:** How does a specific set of supply chain solutions take into account current business workflow and push the boundary of automating business processes beyond current practices to reduce the overall supply chain cost?

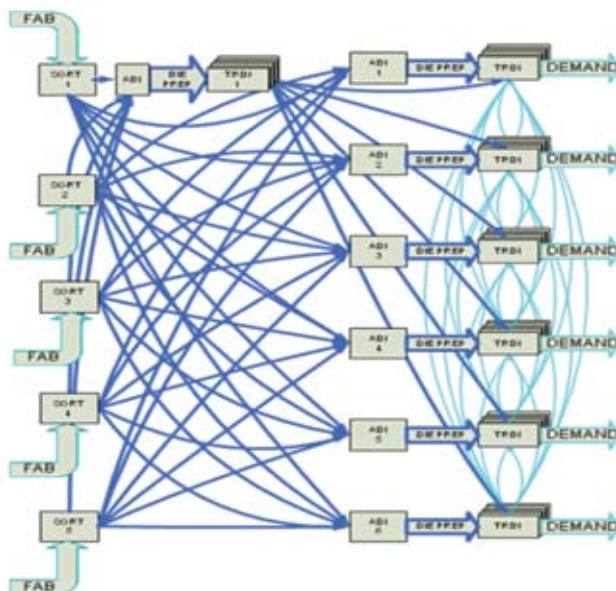


Figure 1: A model predictive control application for inventory and production management.